



# News Release

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## Doing Their 'Home Work,' California Couple Wins Regional Small Business Week Award



Pictured: Paul and Sarah Edwards

**SAN FRANCISCO, CA --** A couple that provides advice on home-based businesses has been named the U.S. Small Business Administration's (SBA) Region IX "Small Business Journalists of the Year" by a panel of judges. Region IX includes California, Nevada, Arizona, Hawaii and Guam.

The regional winners – Paul and Sarah Edwards – have written about home-based businesses for the past 25 years. Their first book, *Working from Home*, was the first commercially published book about how to work out of your own house. Through additional books,

columns, broadcasts, speeches, coaching and counseling, the Edwards have sought to enable people to pursue their own dreams, to be their own boss and to own their own business. They've provided free counseling to thousands of individuals through the Website, [www.workingfromhome.com](http://www.workingfromhome.com). Paul Edwards, an attorney, has offered guidance to entrepreneurs who want community zoning laws changed to allow for home-based businesses. The couple has also consulted to the White House on the economic benefits of working from home. They reside in Pine Mountain Club, CA.

"Paul and Sarah Edwards are truly deserving of this award and recognition," says Bruce Thompson, SBA's regional administrator. "Their books, talks and consulting have spawned thousands of new businesses across the nation and created a whole new class of small business owners working from home."

Criteria for Small Business Journalist of the Year include efforts to increase public understanding of small business contributions to the economy; contributions of news and feature articles, editorials and columns that highlight and analyze small business issues; award recognition for achievement in the field of small business journalism; voluntary community service aimed at enhancing small business opportunity and growth; and other achievements that exemplify the nominee's media efforts to improve the understanding of the role of small business in the U.S. economy.

A National Small Business Week program will take place April 13-14 in Washington, D.C. National Small Business Week recognizes outstanding small business owners for their personal achievements and contributions to the nation's economy. There are about 25 million small businesses in America. Small businesses represent more than 99 percent of all employers, provide 75 percent of the net new jobs, and generate a majority of American innovation.